Questions for a Financial Adviser

- 1. Will you sign a written fiduciary oath, as recommended by the National Association of Personal Financial Advisers and the Committee for the Fiduciary Standard?
- 2. Will you charge me a flat fee or hourly rate for work delivered or a fixed percentage of the assets that you manage in my accounts, and **not** charge a sales commission of any kind?
- 3. If your employer gets revenue or fees from any of the products you recommend to me, will you provide a detailed accounting of those charges, even if you personally get no commission?
- 4. When you recommend products to me, will you provide a detailed list of all fees and charges I will pay for purchasing and owning those products, including total annual dollar amounts for current and future years?
- 5. When you recommend products to me, will you show me multiple firms that offer such products, comparing the merits of each firm?
- 6. When you provide financial advice about investments or savings, will you show me the potential future performance of my account, including a most-likely estimate and a worstcase estimate?
- 7. Will your advice show how the future performance of my investments or savings might be impacted if either inflation or deflation occurs?
- 8. If my financial goals or preferences change for any reason, will you be available to help me understand the impact of making the changes?

Source: <u>http://www.able2pay.com</u>

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